



67th ANNUAL MEETING




Back to Basics Forward to the Future

March 20, 2024, 12 Noon

AGENDA

- Opening: Regis Vincent, President
- President's Report
- Election of Officers
- Supervisory Committee Report
- Financial Report
- 2023 Highlights
- 2024 Road Map
- Door Prize Drawings
- Adjournment

2023 HIGHLIGHTS

- Total Loans are up by 16%

- CD Deposits are up 85%

- Dividends paid are up 208%


2023 Return to Member

In 2023, Callahan and Associates ranked SRI Federal Credit Union #1 in the Nation (out of 686)

PRESIDENT'S MESSAGE

2023 was an exciting year of growth and positive changes for our Credit Union. We ended up being ranked #1 in the Nation (out of 686) by Callahan and Associates.

The merger with Menlo Survey Federal Credit Union was completed at the end of 2022. This merger has continued to benefit our members, with assets now exceeding \$216 million. We currently have two open branches in Menlo Park and Moffett Field, with a dedicated team of 16 employees.

Financially, the Credit Union performed exceptionally well in 2023. Our net income was \$1.3 million, a slight decrease from \$1.6 million the previous year. This was due to our decision to pay higher dividends to our members, as our capital ratio remains very strong at 11.84%. Loan balances grew by an impressive 17% to \$158 million, thanks to the continued demand for our low-interest rates.

Share balances also increased by \$3 million to \$181 million. Unlike many financial institutions that saw a decline in deposits, our members showed their trust by depositing more funds. The Board's decision to increase share and certificate rates encouraged this growth. If you haven't already, consider opening a certificate of deposit with us!

We have strengthened our cybersecurity measures, bringing in outside experts and additional testing tools to ensure the safety of your financial information.

Regarding our physical locations, we are planning for the future as the SRI International campus undergoes redevelopment. We expect to receive new space at Moffett Field in the next four to five years. In the interim, our Ravenswood (Menlo Park) office may need to be temporarily relocated near the existing site during the redevelopment process. Rest assured, we are committed to maintaining an office presence in both Menlo Park and Moffett Field.

None of this would be possible without our dedicated staff, who provide exceptional service and uphold our core values. We also extend our gratitude to the volunteers serving on our Supervisory Committee and Board of Directors. Most importantly, we thank you, our members, for your continued support and loyalty over the years.

Regis Vincent, President
Since 1957 - A strong commitment to our members!

FINANCIALS

Balance Sheet	12/31/2022	12/31/2023	\$ Difference	% Difference
Loans	\$ 135,632,641	\$ 158,283,256	\$ 22,650,615	16.70%
Cash & Investments	63,685,882	50,853,754	(12,832,128)	-20.15%
Other Assets	6,740,990	7,197,493	456,503	6.77%
Total Assets	\$ 206,059,513	\$ 216,334,503	\$ 10,274,990	4.99%
Liabilities	\$ 2,714,015	\$ 1,994,604	\$ (719,411)	-26.51%
Shares	177,740,589	180,872,797	3,132,208	1.76%
Borrowed Funds	4,248,000	10,248,000	6,000,000	141.24%
Investment Gain(Loss)	(1,986,838)	(1,028,100)	958,738	-48.25%
Capital	23,343,747	24,247,202	903,455	3.87%
Total Liabilities & Equity	\$ 206,059,513	\$ 216,334,503	\$ 10,274,990	4.99%
Income Statement	12/31/2022	12/31/2023	\$ Difference	% Difference
Income	\$ 6,567,384	\$ 8,470,938	\$ 1,903,554	28.98%
Operating Expense	(3,996,261)	(4,293,625)	(297,364)	7.44%
Dividends	(874,596)	(2,695,498)	(1,820,902)	208.20%
Interest on Borrowed Funds	(81,665)	(120,361)	(38,696)	47.38%
Non-Operating Gain(Loss)	(2,553)	-	2,553	-100.00%
Net Income	\$ 1,612,309	\$ 1,361,454	\$ (250,855)	-15.56%

SUPERVISORY COMMITTEE REPORT

The Supervisory Committee is an independent committee appointed by the Board of Directors to provide its members with an independent appraisal of the safety and soundness of SRI Federal Credit Union's operations and activities. Your committee is currently composed of volunteers with career backgrounds in accounting and finance, IT and operational compliance, program management, computer science, and materials engineering. We serve as the members' representative to the Board and help resolve member complaints. We also conduct internal reviews to test records, monitor those operations are carried out in accordance with governing rules and regulations, and participate in the annual external audit to help ensure that your assets within the credit union are safeguarded and that financial results are adequately reported. The success of these external and internal reviews speaks well for the Credit Union record keeping and management.

The Committee retained the services of an outside Certified Public Accounting firm to perform the March 31, 2023, annual audit and verification of member accounts. Additionally, the National Credit Union Administration (NCUA), our regulatory agency, conducts a thorough examination of the credit union's operations. A third party also did a computer Cybersecurity audit.

The Supervisory Committee takes its responsibility to the credit union and its members seriously. We are thankful for the assistance and cooperation of the SRI Federal Credit Union staff, management, and the Board of Directors. Based on the results of the Certified Public Accountants, the latest examination by the NCUA, and our internal reviews, the Supervisory Committee is satisfied that adequate internal controls exist to protect member accounts, and the financial statements accurately reflect the performance and condition of the credit union.

Rosa Sanchez
Supervisory Committee Chairperson

ROADMAP 2024

Updates To Home Banking And
Moving Towards A New Interface

Ravenswood Branch And
SRI Campus Redevelopment

Remote Deposit Check Images

BOARD OF DIRECTORS:

Regis Vincent, President
Steve Walter, Vice President
Stephanie Gray, Treasurer
Aurora Allen, Secretary
Jamie Conrad, Director
Shane Detweiler, Director
William Fiock, Director
Ann Johnston, Director
John Prausa, Director
JD Smith, Director
Scott Starratt, Director

SUPERVISORY COMMITTEE:

Rosa Sanchez, Chair
Ben English, Co-Chair
Jen Gill, Member
Kellie Keifer, Member
Erik Torgerson, Member

STAFF:

Steve Bowles, CEO
Amy Garcia, COO
Rhiannon Antonel, Controller
Francisco Saenz, CLO
A.J. Banderas, Member Service Rep
Yadi Fernandez, Sr. Loan Officer
Emily Figueroa, Member Service Rep
Maria Jose, Loan Officer
Erika Kiss, Member Service Rep
Jessica Lockwood, Loan Officer II
Cielo Mendoza, Member Service Rep
Tania Miranda, Member Service Rep
Dan Mirsalis, Branch Support Specialist
Isabel Sanchez, Branch Manager (Moffett)
Aspen Solis, Member Service Rep
Jessenia Zapata, Member Service Rep

CONTACT US:

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